



EXPOVET

Memorandum of Understanding

Parties to this Memorandum of Understanding

The four core partners sign the EXPOVET MoU. Those partners are the Academia de Studii Economice Din Bucuresti (ASE; Romania), the Aristotelio Panepistimio Thessalonikis (AUTH; Greece), Institute for Postgraduate Studies (IPS at UNWE; Bulgaria) and the Greek Exporters' Association (SEVE; Greece).

Further parties to this MoU will add their paraphes to each page and the institutional responsible person signs on the last page of this MoU.

Purposes of the MoU

The parties agree

- 1) To deliver a joint qualification at EQF level 6 in the field of foreign trade; the qualification being titled 'Export expert'
- 2) To meet the needs of companies for qualified staff in the field of foreign trade by defining a qualification profile and corresponding training course aligned with the European Qualification Framework requirements in terms of knowledge, skills and competences. Those learning outcomes correspond to the EQF level 6;
- 3) To secure employability of learners, which might be students, persons in or without employment



Areas of cooperation

The parties agree

- 1) To support the Structure Coordinator by designating a liaison officer to the Structure Coordinator to oversee and facilitate the implementation of any agreements arising out of this MoU
- 2) To attend actively the General Assembly and Steering Committee meetings
- 3) To keep the qualification offer in line with labour market need
- 4) To ensure the delivery of the programme through adequate teaching and training resources
- 5) To cooperate with companies offering work-based learning and to offer support to companies via the coordinating structure
- 6) To follow jointly agreed procedures for admission and selection of learners
- 7) To ensure for virtual or physical learning mobility of learners
- 8) To commit themselves to follow the examination regulations, student assessment methods as agreed in the joint EXPOVET curriculum
- 9) To commit themselves that the learning outcomes achieved by learners during their mobility periods, abroad in companies or at universities or lifelong learning centres, will be recognised
- 10) To inform the signing parties about any changes in higher education or vocational education and training legal framework that might affect the joint programme

Areas for specific agreements

The parties agree in particular

- 1) To communicate to third parties along a jointly agreed EXPOVET communication policy and in particular towards potential learners as well as potential new training providers and companies to the EXPOVET partnership



- 2) To use and, if needed, actualise joint templates such as the learning agreement
- 3) To put into place the joint quality charter for in-company and university learning and training

Implementation

The Parties understand that in line with their respective objectives, relevant decision-making processes and respective financing and funding mechanisms:

- 1) EXPOVET is a joint qualification offer that relies on joint involvement in its implementation
- 2) Parties seek financing of joint activities from internal and external sources available to them
- 3) The physical mobility will be financed through third parties, possibly through Erasmus Plus funding
- 4) Specific financial arrangements can be met in agreement with all parties and will be specified in an addendum to this MoU;
- 5) No financial obligations derive automatically from this MoU

Legal Relationship

This Memorandum of Understanding is constructed as a statement of purpose to promote a genuine and mutually beneficial collaboration between the Parties.

Commencement, Renewal, Termination

This MoU will be effective from the date of the last signature hereto and will remain in force for a period of 5 years, with a possibility for renewal at the end of the 4th-year-period, subject to the Parties' written agreement. Either Party may terminate this MoU by giving one months' notice in writing to the other Party.



Signatures

This MoU has been drawn up in four (4) original copies in the English language, each Party receiving one duly signed copy hereof .

Signed by ASE

Signed by AUTH

Signed by IPS at UNWE

Signed by SEVE